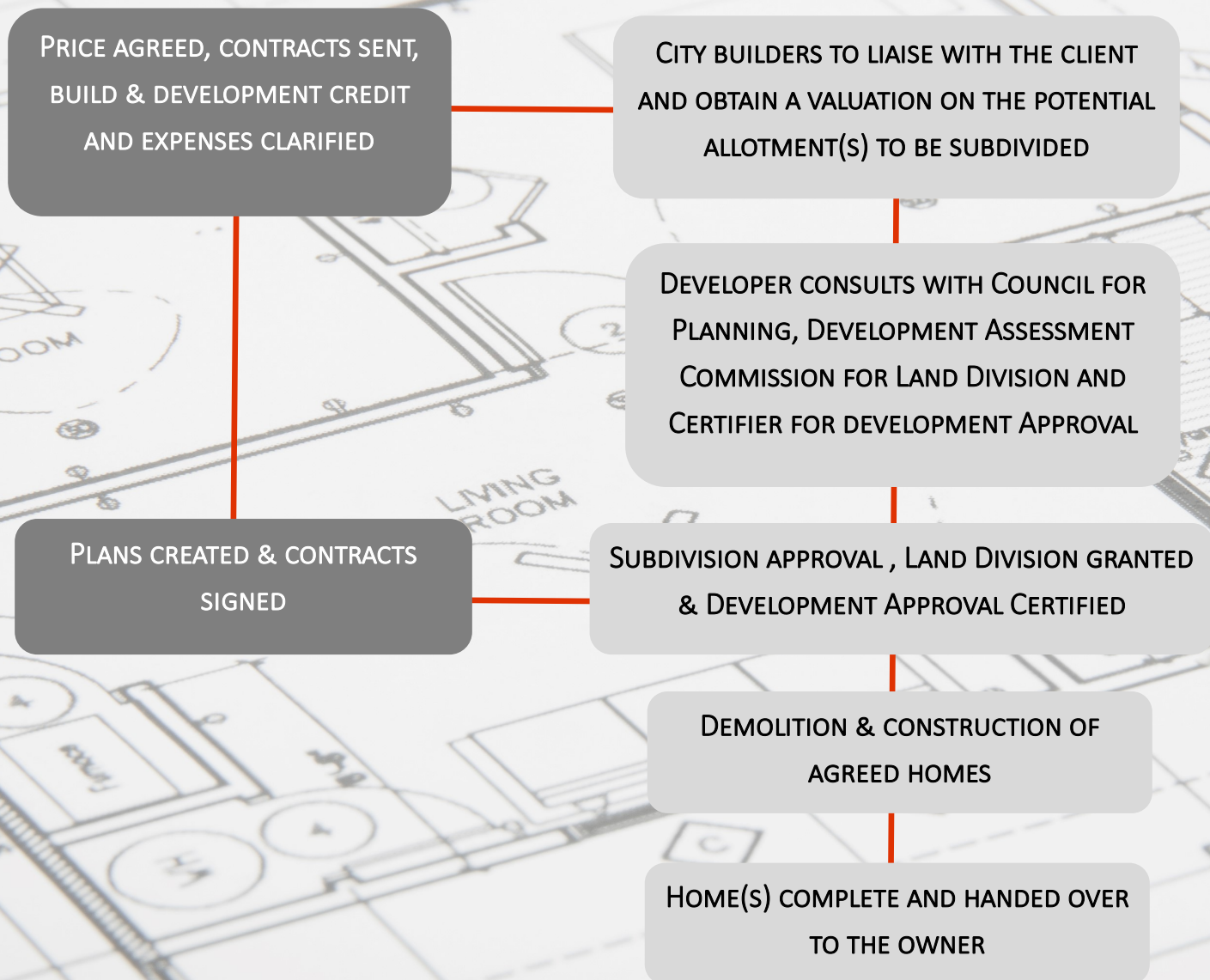


LAND DIVISION PROCESS



** Figures are based on a standard flat allotment with standard costs. Any variation to this may incur further charges.

THE SAVINGS

OPTION 1

HOME OWNER TO PUT THEIR BLOCK OF LAND ON THE MARKET FOR AN ADVERTISED PRICE OF \$380,000

UNDER CURRENT MARKET CONDITIONS TOGETHER WITH REAL ESTATE FEES AND CHARGES, HOME OWNER TO RECEIVE \$360,000 NET FROM THE SALE OF THE PROPERTY

OPTION 2

SUB-DIVIDE SA TO PAY LAND OWNER WHOLE-SALE VALUE OF \$230,000 FOR ½ THE LAND

\$230,000 USED FOR THE FOLLOWING:

- | | |
|--------------------------|-----------|
| • DEMOLITION | \$15,000 |
| • TORRENS TITLE | \$25,000 |
| • PLANNING & DEVELOPMENT | \$10,000 |
| • BUILD PACKAGE | \$180,000 |

CLIENT OUTCOME

NEW HOME VALUED AT \$430,000

CLIENT HAS IMPROVED VALUE BY \$70,000



City Builders



WHAT'S IN IT FOR US?

QUALITY ALLOTMENT BOUGHT AT
DEVELOPERS RATE

AN OPPORTUNITY TO EMBARK ON
ANOTHER QUALITY BUILD

PROFIT TO US FOR DEVELOPING THE
BLOCK



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